bienen & natur





The World of bienen&natur



Printed Magazine Special Edition Social Media Newsletter Podcast Competitions Specifications/Technical Data Website Contacts bienen Website **Printed Magazine Digital Edition Special Edition** Ableger Social Media Oster-Gewinnspiel 2024 Gewinnen Sie tolle Preise beim Adventskalender 2024! Competitions **Newsletter** kraut&rüben bienen a natur **Podcast**





bienen&natur is the highest-circulation beekeeping magazine in Europe.

With the knowledge of hobby beekeepers, specialist advisors and bee researchers bienen&natur covers all facets of beekeeping and, together with the associations, networks the beekeeping community.

Publication frequency: monthly

Distribution area: Germany, Austria, Switzerland

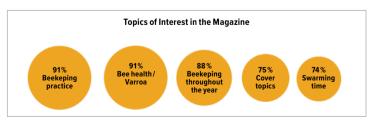
Distributed Circulation: 32,789 copies **Sold Circulation:** 31.569 copies

(IVW II/2024) (IVW II/2024)

Subscription price: 64.90 €*

Results from the bienen&natur reader survey:

- → 70 % men. 30 % women
- → Average age 50 years
- → Median: 7 bee colonies
- → Membership of beekeeping association: 52% with frequent participation, 25% with irregular participation, 12 participation, 12% rather passive
- → Hive types: 50 % Zander, 25 % Deutsch Normalmaß, 18 % Dadant
- → Frequently used sources to find out about bee keping: 74 % magazines, 43 % books. 37 % search engines.



Publication Dates



Printed Magazine Special Edition Website Newsletter Social Media Podcast Competitions Specifications/Technical Data Contacts

Issue	<u>.</u>	Date		Topic
January	1	P: A: C:	28.12.2024 02.12.2024 04.12.2024	Prey bucks
February	2	P: A: C:	28.01.2025 03.01.2025 07.01.2025	Frames already ready?
March	3	P: A: C:	28.02.2025 30.01.2025 04.02.2025	Digitalisation and AI in beekeeping
April	4	P: A: C:	28.03.2025 27.02.2025 04.03.2025	Relarving
Мау	5	P: A: C:	29.04.2025 28.03.2025 01.04.2025	Stir honey until creamy
June	6	P: A: C:	28.05.2025 28.04.2025 02.05.2025	Documented locations

Issue		Date		Торіс	
July	7	P: A: C:	28.06.2025 27.05.2025 30.05.2025	Beekeeping in the fir tree	
August	8	P: A: C:	29.07.2025 01.07.2025 04.07.2025	Food – even in summer	
September	9	P: A: C:	28.08.2025 29.07.2025 01.08.2025	Floors: what are the differences?	
October	10	P: A: C:	27.09.2025 29.08.2025 03.09.2025	Buckfast and Carnica – what are the differences in breeding?	
November	11	P: A: C:	28.10.2025 29.09.2025 02.10.2025	School beekeeping	
December	12	P: A: C:	28.11.2025 30.10.2025 04.11.2025	Presents for Christmas	

Formats and Prices

1/2 page horizontal

B:

184 × 135 mm

210 × 150 mm



90 × 33 mm

Specifications/Technical Data **Printed Magazine** Special Edition Newsletter Social Media Podcast Competitions Website Contacts Advertising section **Editorial section** 5,660.-€ 4-c 1.415.-€ Cover page 2/4 1.890.-€ 4-c 1,080.-€ 810.-€ 6.510.-€ bw bw 1/3 1/4 Cover page 3 6.230.-€ 1/1 1/1 1/1 page 1/3 page vertical 1/1 Cover pages 1/4 page vertical 184 × 270 mm 184 × 270 mm 58 × 270 mm 43 × 270 mm 1/3 page horizontal R٠ 210 × 297 mm B: 210 × 297 mm 1/4 page horizontal 184 × 90 mm 184 × 67 mm 1/4 page 2 columns 90 × 135 mm 2.830.-€ 2,110.-€ 4-c 708.-€ 354.-€ 4-c 405.-€ 203.-€ bw bw 1/2 1/3 1/8 1/16 rtical 2 columns 1/2 page vertical 1/3 page vertical 1/8 page vertical 1/16 page vertical $90 \times 270 \text{ mm}$ 58 × 270 mm 43 × 135 mm 43 × 67 mm 103 × 297 mm 71 × 297 mm B: 1/8 page horizontal 1/16 page 2 columns

184 × 33 mm

90 × 67 mm

1/8 page 2 columns

 $184 \times 90 \text{ mm}$

1/3 page horizontal

B:

^{210 × 105} mm P: Print space **B:** Bleed: 3 mm bleed margin on all sides; retain at least 5 mm distance from text/pictures to the binding margin. All formats of width x height. ■ All prices in €, plus statutory VAT.

Prices | Discounts | Inserts



Printed Magazine Special Edition Newsletter Social Media Podcast Competitions Website Specifications/Technical Data Contacts

Prices per mm Advertising section

bw per mm 3.28€ 5.71€ 4-c per mm

Discount in the event of acceptance within a contract year

Frequency discount	Volumen discount	Discount
3 ads	1,000 mm	5 %
6 ads	3,000 mm	10 %
9 ads	6,000 mm	15 %
12 ads	10,000 mm	20 %

Inserts, glued-in booklets and classified business advertisements are hilled without discount

Magazine size

210 mm × 297 mm (width x height)

Print space

184 mm × 270 mm (width x height)

Column width

Advertising section (3 columns) 43 mm Textual advertisement (3 columns) 58 mm

Inserts

Weight	Price per 1,000*
up to 25 g	169.–€
ea. additional 5 g	21.–€

* Postal distribution fees are included in the price. Changes within the scope oft he Postvertriebsgebührenverordnung reserved

Information on enclosure advertising in the retail sales section

Special formats for enclosures in retail/trade section are available on request. Requirement: Binding samples must be provided well before the advertisement deadline in order to clarify technical processing options and deadlines.

Bound-in booklets

Size	Weight	Prices
4-pages	up to 30 g	8,490€
8-pages	up to 50 g	14,150.–€



Glued-in inserts/Tip-on ads

Format	Price per 1,000
Standard postcard	120€
Glued-in inserts, Booklet up to 25 g	125.–€

Basis is a 1/1 page advertisement











Inserts

Bound-in booklets

Glued-in inserts/Tip-on ads

All prices plus statutory VAT

7





Beekeeping in climate change

The bienen&natur special edition shows which effects climate change has on bees and provides beekeepers with background knowledge and practical tips on adapted and treatments

Circulation: 8.000

Magazine Format: 210 mm × 297 mm (W × H)

Type area: 184 mm × 270 mm (W×H)

Dates:

Publication date:15.04.2025Advertising deadline:07.03.2025Copy deadline:12.03.2025

From the content:

- → Capricious weather in spring what to do?
- → Beekeeping according to the phenological calendar
- → How is the insect world changing with climate change?
- → Danger from chalkbrood in humid conditions?
- → What happens to the forest honey?
- → Climate resistant plants
- → Formic acid no longer works? What alternatives are there?
- → Water troughs in summer
- → New crops in agriculture what is changing?
- → Invasive species due to climate change
- → Brooding in winter? Cage gueens?
- → Experience from Italy/Spain

Special Edition

90 × 135 mm



Special Edition Printed Magazine Newsletter Social Media Podcast Competitions Specifications/Technical Data Website Contacts Cover page 2/4 3.600.-€ 1.800.-€ 1.340.-€ 4.140.-€ 1/2 1/3 Cover page 3 4.000.-€ 1/1 1/1 Cover pages 1/2 page vertical 1/3 page vertical 1/1 page 184 × 270 mm 184 × 270 mm $90 \times 270 \text{ mm}$ 58 × 270 mm 210 × 297 mm 210 × 297 mm 103 × 297 mm 71 × 297 mm B: B: B: 1/2 page horizontal 1/3 page horizontal 184 × 135 mm 184 × 90 mm R٠ 210 × 150 mm R٠ 210 × 105 mm 1,080.-€ 675.-€ 1/4 1/8 2 columns norizontal 2 columns Specifications → 1/4 page vertical 1/8 page vertical 43 × 270 mm 43 × 135 mm B: 56 × 297 mm 1/8 page horizontal 1/4 page horizontal 184 × 33 mm 184 × 67 mm 1/8 page 2 columns 210 × 82 mm 90 × 67 mm A: 1/4 page 2 columns

P: Print space, **B:** Bleed: 3 mm bleed margin on all sides; retain at least 5 mm distance from text/pictures to the binding margin. ■ All formats of width x height.

All prices in €, plus statutory VAT.

Digital Channels

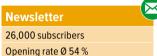


Printed Magazine Special Edition Website Newsletter Social Media Podcast Competitions Specifications/Technical Data Contacts

On the digital channels of bienen&natur, the editorial team provides the latest practical tips, always in line with the respective season. Beekeepers can find current topics on social media, but also surprising facts and humour. The bienen&natur community can exchange ideas and report on their own beekeeping experiences.











Facebook: 17,400 follower Instagram: 14,200 follower

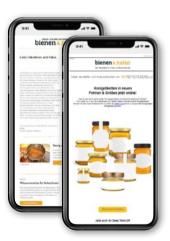


Podcast

Ø 100,000 Audience per episode























Website: Display Ads / Digital Advertorial





Social Media Printed Magazine Special Edition Website Newsletter Podcast Competitions Specifications/Technical Data Contacts

Display Ads

The display ads offer you visibility and high reach for your advertising message in the reliable editorial environment of the hienen&natur website





Standard formats also possible as Ad Bundle		Fixed price per month	Desktop	Mobile
1	Leaderboard (728 × 90 px)	750.–€	Ø	-
2	Skyscraper (120 × 600 px)	750.–€	Ø	-
3	Medium Rectangle (300 × 250 px)	750.–€	Ø	Ø
4	Mobile Ad (320 × 100 px)	750.–€	-	Ø
La	Large size			
5	Halfpage Ad (300 × 600 px)	950.–€	Ø	-
Vi	Video			
	Video-Ad (550 × 350 px)	1,150.–€	Ø	-



Digital-Advertorial

The advertorial is used to present complex information. It is published in the look & feel of the editorial articles on www.bienenundnatur.de. Advertorial teasers are displayed on the homepage of the website as well as at all sections and article pages.

Advertorial	Prices
4 weeks runtime	950€
Ad-on options*	
Integration in the weekly newsletter	250.–€
Facebook Ad	250.–€
Instagram Ad	250€



We recommend our Advertorial-package*

Advertorial

- + Newsletter
- 1,350.-€* + Facebook or Instagram

^{*} Link to the advertorial included





Over 26,000 subscribers to the bienen&natur newsletter receive the latest news about beekeeping and apiculture direct to their inbox every month. The newsletter has an excellent open rate of 54% on average.

Your advert in the newsletter drives traffic directly to your website or online shop, and you provide us with the image and text. We take care of the design.

Editorial newsletter

Your advert is directly integrated and thus becomes a fixed editorial component of the newsletter.

Price 770.- €



Publication date/Topic:

- → **02.01.25:** Looking back to 2024
- → **06.02.25:** Everything ready for the season?
- → 06.03.25: Wintering out bees this is important
- → **03.04.25:** Are the colonies already in swarming mood?
- → **01.05.25:** Reproducing queens
- → 05.06.25: Forest harvest
- → 03.07.25: Brood interruption against Varroa
- → **07.08.25:** Feeding correctly
- → 04.09.25: Are the colonies strong enough for the winter?
- → **02.10.25:** Melting wax
- → **06.11.25:** Winter treatment at damage threshold
- → **04.12.25:** Gift ideas for Christmas what beekeepers want



Stand-Alone-Newsletter

- → Your information about your products and/or services will be sent exclusively and in the look of bienen&natur to newsletter subscribers.
- → You are free to choose the day of dispatch

Price 1.690.- €





Social Media: Facebook / Instagram 😝 👩





Special Edition **Social Media** Printed Magazine Website Podcast Competitions Specifications/Technical Data Newsletter Contacts

Facebook

Price each 550.-€



Foto Ad

- → direct linking to your website
- → direct interaction
- → unlimited availabilty





Video Ad

- → visual, intense experience
- comprehensive communication of information

Instagram

Price each 550.-€



Story Ad

- → high attention for 24 hours
- → direct linking to your website



- → clear and informative format
- → unlimited availability in the feed



Video Ad

- → visual, intense experience
- → comprehensive communication of information



We recommend our Instagram-package

Story Ad + Foto Ad

900.-€



The editorial concept

How do you beekeep correctly? This is a question that even professionals. In the *bienen&natur* podcast Drone Battle – Two beekeepers, three opinions discuss Boris and Eddie discuss practical beekeeping topics and talk about their moments of happiness with bees.

The podcasters

Boris Bücheler is editor-in-chief of bienen&natur, Edward Obika is a master beekeeper. Both have a beekeeping business on the side, have plenty of experience with bees – and yet and yet they don't always agree.

The podcast listeners

All beekeepers and bee lovers. Boris and Eddie give tips for young beekeepers, but also tell you how you can beekeeping can be continuously improved.

Facts

- → Start: May 2021
- → Number: 18 episodes (until August 2024)
- → Reach: 1,744,306 views (until August 2024)
- → Ø audio impressions: 100,000 views per episode
- → Frequency: approx. one episode every two months
- → Length: 60 to 150 min.
- → Distribution: on all channels of bienen&natur and on all other platforms where podcasts are available (Spotify, Apple, YouTube etc.)
- → Advertising integration: Native audio spot

Your advertising message in the podcast

- → recorded by podcaster/editor-in-chief Boris Bücheler
- → exclusively and eye-catching after the editorial intro
- → integrated after the editorial intro
- → is perceived as an informative component of the podcast
- → benefits from the trusting relationship between podcaster and listener
- → Placed in the show notes
- → remains permanently involved

Single episode 1,200.- € 3 episodes 2,880.- €



Competitions



Printed Magazine Special Edition Website Newsletter Social Media Podcast Competitions Specifications/Technical Data Contacts

With the Easter competition and the Advent calendar from bienen&natur and kraut&rüben, we offer you the opportunity to present your product to our readers via an entertaining quiz and lead them directly to your website. As a prize sponsor, you benefit from the wide reach of the popular online competitions, which are organised on the portals www.krautundrueben.de and www.bienenundnatur.de and the Instagram channels of both magazines.

Your placement in the competition / advent calendar:

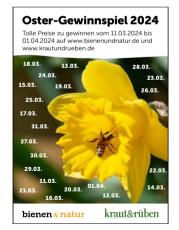
- → The prize you provide (minimum value €50) is presented in an eye-catching way with a picture and text
- → You formulate a competition question relating to your product or company with 3 possible answers. Participants will find the correct answer on your website.
- → The integrated company logo and your website link take participants directly from the competition to your website

Your placement on Instagram:

→ Each daily prize is presented with a post on the Instagram channels of bienen&natur and kraut&rüben

Numerous marketing measures ensure high reach:

- → Promotion of the competition/Advent calendar on the bienen&natur and kraut&rüben websites
- → Promotion and announcement in the bienen&natur and kraut&rüben newsletters
- → Advert in the dlv print media kraut&rüben, bienen&natur, Land&Forst and Bayerisches Landwirtschaftliches Wochenblatt



Easter competition 2025:

Switching period: 31.03.2025 up to and including 21.04.2025.

Price 770.-€



Advent calendar 2025:

Switching period: 01.12.2024 up to and including 24.12.2025.

Price 770.- €

Specifications Digital Formats



Printed Magazine Special Edition Website Newsletter Social Media Podcast Competitions Specifications/Technical Data Contacts

Display Ads (page 11)

Standard advertising formats Digital:

- → Format: GIF (static or animated) / JPG / PNG
- → 1 Limit: max. 150 KB
- → Redirects or third party advertising media in one day
- → Delivery time for standard advertising material: three working days
- → Delivery time for special advertising formats: five working days
- → Data only in packed form (.zip) as an attachment
- → Animation should not last longer than eight seconds on the page
- → Sound is possible on user interaction

All common file formats

Digital-Advertorial (page 11)

Teaser

- → Image for article teaser: 850 x 420 pixel
- → Topic: max. 65 characters (incl. spaces)
- → Teaser-Text: max. 130 characters (incl. spaces)

Long text

- → Images in the text: 1200 x 800 pixel
- → Advertorial Text (Recommendation): 1,500 – 2,000 characters (incl. spaces)
- → Links
- → Image sources/copyright

Please ensure SSL compatibility for all advertising material delivered via the following variants are delivered:

- → Redirect (Javascript/HTML/HTML5/IFRAME)
- → internal redirects
- → third-party provider

All URLs (including ClickCommands) may have a maximum of 250 characters. "ClickCommand" is a link and not a complete 3rd party tag.

Newsletter (page 12)

Editorial Newsletter

- → Topic: max. 62 characters
- → Text (incl. spaces): max. 250 characters
- → Image: JPEG, 265x197 pixel (WxH)
- → Image source/copyright
- → Call-To-Action-Button: max. 25 characters incl. spaces

Stand Alone-Newsletter

- → Newsletter-subject
- → Customer logo
- → Graphical elements: 730 px wide, height can be customised
- → Textual material
- → Link to the product/website

Delivery of advertising material:

- → customer/agency:
- → Campaign name:
- → Special features: Set up clicktags, frequency capping, targeting
- → Contact person: Contact person from your company
- → Delivery address: maria.sedlmair@dlv.de + media consultant

Specifications Digital Formats



Printed Magazine Special Edition Website Newsletter Social Media Podcast Competitions Specifications / Technical Data Contacts

Facebook (page 13)

Foto Ad

- → Image: 1,200 x 630 pixel; max. 150 KB
- → Link to the customer fanpage
- → 1-Text (the shorter the better ideal 100 characters)
- → Desired emojis
- → Optional: Link to the product/website

Video Ad

- → MP4- or MOV-Format, best max. 3 min. long
- → Title of the video
- → Video description, desired emojis
- → Link to the target page, if applicable
- → In addition to the video: a preview image in the same format

Instagram (page 13)

Foto Ad

- → File type JPG or PNG
- → Side ratio 1x1
- → Solution 1080 x 1080 pixel
- → Primary text max. 125 characters
- → Link to your Instagram account
- → min. 1 image, max. 10 images
- → Desired hashtags

Story Ad

- → File type JPG or PNG
- → Side ratio 9 x 16
- → Solution 1080 x 1920 pixel
- → min. 1 image, max. 3 images

Video Ad

- → Videoformat MP4 (H.264 Codec, AAC Audio)
- → max. video solution 1080 x 1080 pixel (Square), 1920 x 1080 pixel (Landscape)
- → Video duration: max. 60 sec.
- → Video size: max. 15 MB
- → Frame Rate 30 FPS or less

Specifications Inserts and Special Advertising Formats



Printed Magazine | Special Edition | Website | Newsletter | Social Media | Podcast | Competitions | Specifications/Technical Data | Contacts

Inserts (page 7)

- → Inserts must not be larger than the format 190 mm x 277 mm (width x height) and must not have a ziqzaq fold.
- → Minimum format of the insert: 105 mm x 148 mm (width x height)
- → The long side of the insert must always be closed.
- → With special formats, folds oder paper weights, it is always necessary to consult the publisher with authentic samples before production.
- → Inserts must not contain advertising from other companies
- → Partial inserts according to Nielsen possible on request

Bound-in booklets (page 7)

- → Bound-in booklets are to be delivered folded and uncut.
- → Booking only total circulation, circulation upon request
- → Under certain technical production circumstances we reserve the right to postpone.
- → Glued insert on the bound-in booklet: Upon request with sample.

Glued-in inserts, tip-on-ads (page 7)

- → The basis for a tip-on advertisement is a 1/1 page carrier advertisement.
- → DVs and CDs require labelling where applicable in accordance with the Jugendschutzgesetz (Young People's Protection Act).
- → We will be happy to inform you of rates, placements and all other details. Simply call us.

Information on insert advertising in the retail circulation

Special formats for inserts in the trade/retail circulation are available on request. Prerequisite: Binding samples to clarify the technical processing options and the deadline are required well in advance of the advertising deadline.

Samples for inserts, bound-in booklets, glued-in inserts

Before accepting an order, the publisher requires five authentic samples by the deadline for advertisements in the relevant issue:

Deutscher Landwirtschaftsverlag GmbH Anzeigen bienen&natur Lothstr. 29. 80797 Munich. Germany

The authenticity of fulfilment of an order cannot be finally decided upon until the samples have been submitted

Shipping notification:

Deutscher Landwirtschaftsverlag GmbH Anzeigenabteilung bienen&natur Phone +49 89 12705-369

Delivery Date:

Inserts, bound-in booklets and glued-in inserts must be delivered by 21 days before the publication of the magazine. Volume of the issue required upon request, plus 3 % surcharge.

Delivery address for inserts, bound-in booklets, glued-in inserts:

"bienen&natur" to: Dierichs Druck + Media GmbH & Co. KG Frankfurter Str. 168, 34121 Kassel, Germany

Technical Data and Payment Terms



Printed Magazine Special Edition Website Newsletter Social Media Podcast Competitions Specifications / Technical Data Contacts

Printing process

Cover: Sheetfed offset Inside part: Sheetfed offset

Print profile

www.dlv.de/bienennatur

Processing

Wire stitching

Data transmission

Email

Flectronic Data transmission

nicole.cantoni@dlv.de

Transfer of the data only with accurate statements of the customer's name, property, issue no. and content of the print material transfer

File formats

Print-optimised PDF (Standard X1a)

Other file formats or open files available on request only.

Colour images always in CMYK mode (4c) Resolution at least 300 dpi (600 dpi for ads in bw)

Proof

A colour-true proof is essential and must be sent to the publishers' or printers' before the print run. Without this, we cannot guarantee the quality of printing and accuracy of the advertisement's motif.

Where no proof has been provided, we cannot accept complaints.

Payment terms

2% discount within 14 days following invoice date or 30 days net. 2% discount will automatically be deducted for direct debit.

Postal charges are not subject to discount.

The publisher is entitled to set a credit limit.

Payment options

DZ Bank AG München

IBAN DE50 7016 0000 0000 1525 73, BIC GENODEFF701

Postbank München

IBAN DE60 7001 0080 0646 5658 04, BIC PBNKDEFF

Terms and conditions of business

The terms and conditions of payment and business that may be obtained from the publisher or inspected on **www.dlv.de/AGB** are applicable to the processing of orders.

Because of tax regulations, when placing an order please state your tax number and/or Value Added Tax ID number.

Deutscher Landwirtschaftsverlag GmbH

Lothstr. 29, 80797 Munich, Germany Postfach 40 05 80, 80705 Munich, Germany Phone +49 89 12705-1, Fax -335 dly.muenchen@dly.de. www.dly.de



Head of Advertising



Verena Nolten +49 89 12705-257 verena.nolten@dlv.de

Sales Manager Bees, Garden, Kitchen Area



Astrid Fiss +49 89 12705-221 astrid.fiss@dlv.de

Media Consultant



Ute Heuschkel +49 89 12705-249 ute.heuschkel@dlv.de

Ad Management Print



Nicole Cantoni +49 89 12705-369 nicole.cantoni@dlv.de

Ad Management Digital



Leonhard Mayr +49 89 17205-319 leonhard.mayr@dlv.de



Maria SedImair +49 89 12705-370 maria.sedImair@dlv.de